

Message Text

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FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 2474

INFO AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

UNCLAS NEW DELHI 8918

E.O. 11652: N/A

TAGS: BTRA, ENRG, IN

SUBJECT: K.K. DHAR TRAVEL

PASS COMMERCE FOR HENDERSON, OIM/BIC

1. K.K. DHAR, FORMER PRESIDENT, NORTH INDIA COUNCIL, INDO/AMERICAN CHAMBER OF COMMERCE, PLANS 2-3 WEEK U.S. VISIT BEGINNING ABOUT AUGUST 1. AS PRIVATE CONSULTANT, DHAR HOPES TO CONTACT AMERICAN COAL MINING EQUIPMENT MANUFACTURERS AND MINE AND PLANT SYSTEMS SPECIALISTS INTERESTED IN ESTABLISHING OR EXPANDING REPRESENTATION IN INDIA. WHILE WE HAVE BRIEFED HIM IN DEPTH HERE, WZVA GREEM WITH HIS VIEW THAT PERSONAL CONTACTS MAY YIELD BETTER RESULTS AT OUTSET THAN WOULD LETTERS ONLY.

2. DHAR ANXIOUS TO CONSULT WITH DON HENDERSON, OIM, DEPARTMENT OF COMMERCE, PRIOR TO COMPANY VISITS, AND WILL WELCOME COMMERCE GUIDANCE AND APPROPRIATE ASSISTANCE IN MAKING APPOINTMENTS. PLEASE ADVISE IF WASHINGTON CONSULTATIONS IN THE DEPARTMENT OF COMMERCE WILL BE POSSIBLE DURING PERIOD AUGUST 1-5. DHAR'S SCHEDULE WILL BE MODERATELY FLEXIBLE, HOWEVER, AND CAN BE ADJUSTED IF (SAY) LATER DATES ARE PREFERRED. HE WILL MAKE HIS OWN TRAVEL AND HOTEL ARRANGEMENTS AND WILL CONTACT HENDERSON OR DESIGNATED REPRESENTATIVE ON ARRIVAL. SCHNEIDER

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